



BUS 350 *Business Law* (3 credit hours) Winter 2009

Class Schedule:

Thursdays 6:30PM – 9:00PM
Class Location: Room A2141

Instructor Information:

Jefferson Huebner
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Office Phone: 410-2000 ext. 6915
Email Address: jhuebner@ambrose.edu

Course Description:

This course provides an examination of the Laws of Contracts, assignments, trusts and negotiable instruments. Business transactions are the formation of contracts will be discussed. This course also covers the Law of Torts, insurance and guarantees, principle and agent, negotiable instruments, partnerships, corporations and credit transactions.

Course Objectives:

By the end of this course students are expected to gain an understanding about:

1. how the Canadian legal system functions;
2. the fundamental role of contracts in business law;
3. how legal liability for torts affects businesses;
4. the rights and obligations of employers and employees;
5. the basic concepts of property law and how it applies to business;
6. the rights and obligations of buyers and sellers of goods and services;
7. the various legal forms of business in Canada;
8. how to actively manage legal risks in the operation of a business.

Required Textbook:

DuPlessis, D., Enman, S., O'Bryne, S., Gunz, S., *Canadian Business and the Law*, 3rd edition, Thomson-Nelson, 2008.

Attendance:

Students are expected not only to attend class but also to participate in class discussions and in the review of in-class case material. A portion of the grade for the course is allocated to class participation.

Course Requirements:

Classes will include lectures (including several guest lecturers), discussion of issues, and review of various legal cases and situations. Achievement will be enhanced by attending class, studying the lecture notes and textbook, participating in discussions, and seeking assistance from the instructor when required. The following is a summary of all evaluation methods and relative weights for the course:

Evaluation Method	Weight	Date	Material
Participation	10%	N/A	N/A
Case & Presentation	20%	TBA	TBA
Mid-term exam	35%	Feb. 26	TBA
Final exam	35%	TBA	TBA

Examinations:

Final examinations are held during a scheduled time at the end of the semester for regular semester classes and are scheduled by the Registrar. Graded final examinations will be available for supervised review at the request of the student.

Grading Scale:

The available letters for course grades are as follows:

<u>% Grade</u>	<u>Letter Grade</u>	<u>Description</u>
95% to 100%	A+	
90% to 94%	A	Excellent
85% to 89%	A-	
80% to 84%	B+	
76% to 79%	B	Good
72% to 75%	B-	
68% to 71%	C+	
64% to 67%	C	Satisfactory
60% to 63%	C-	
55% to 59%	D+	
50% to 54%	D	Minimal Pass
0% to 49%	F	Failure

Other Information:

It is the responsibility of all students to become familiar with and adhere to the academic policies as stated in the current Student Handbook and Academic Calendar. In particular, students are to note academic regulation #34 - Academic Dishonesty.

Laptop Use Policy:

Because of the distractions caused by web surfing, email, and instant messaging during class time, the use of laptops in class is generally not permitted. If, however, a student wishes to use their laptop for the purpose of taking notes, its use will be permitted provided that a copy of the notes taken during that class are emailed to the professor after the class. Any student using their laptop for purposes of web surfing, email or instant messaging during class will not be permitted to open their laptop in class for the remainder of the semester.

Class Schedule:

Date	Chpt	Topic	Instructor
Jan 8	1	Knowledge of Law as a Business Asset	Jeff Huebner
	2	The Canadian Legal System	
Jan 15	3	Managing Legal Risks	Jeff Huebner
	4	Dispute Resolution	
Jan 22	23	Sales and Marketing: Part 1	Jeff Huebner
	24	Sales and Marketing: Part 2	
Jan 29	10	Introduction to Tort Law	Barry Robinson
	11	The Tort of Negligence	
	12	Other Torts	
Feb 5	14	Business Forms and Arrangements	Jeff Huebner
	15	The Corporate Form: Organizational Matters	
	16	The Corporate Form: Operational Matters	
Feb 12	19	Real Property	Don Kowalenko
Feb 19		NO CLASS – SEMESTER BREAK	
Feb 26		MIDTERM	
	13	The Agency Relationship	Jeff Huebner
March 5	5	An Introduction to Contracts	Don Kowalenko
	6	Forming Contractual Relationships	
March 12	7	The Terms of a Contract	Don Kowalenko
	8	Non-enforcement of Contracts	
	9	Termination and Enforcement of Contracts	
March 19	20	The Employment Relationship	Shannon Murphy?
	21	Terminating the Employment Relationship	
March 26	18	Intellectual Property	David Adams
	17	Personal Property	
April 2	25	Business & Banking	David Adams
	26	The Legal Aspects of Credit	David Bell?
	27	Bankruptcy and Insolvency	
April 9		Case Presentations & Review	David Adams